

Small/Mid Cap Managed Account

MANAGEMENT TEAM

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OBJECTIVE

Seeks to generate consistent, long-term investment performance in excess to the Russell 2500™ Index

HIGHLIGHTS

- The investment universe includes all stocks generally within the market cap range of the benchmark at initial purchase
- We believe that known and recurring inefficiencies are available in the small cap market causing stock prices to deviate from their intrinsic value
- These inefficiencies can be categorized into three areas: misunderstood franchises, underfollowed and special situations
- A repeatable investment process can uncover higher quality businesses that are trading at a discount to intrinsic value utilizing rigorous fundamental research
- Disciplined bottom-up portfolio construction within a risk aware framework
- Sector guidelines: typical range is +/- 50% for benchmark sectors over 10%
- Individual security exposure: typical position range is 0.5% to 2.5% with a maximum weight of 3%
- 75 to 100 stocks typically; turnover: 25% to 50% annually

BENCHMARK

Russell 2500™ Index

FACTS

Strategy inception	4/1/98
Composite inception	4/1/98
Strategy assets	\$1,392.2M
Composite assets	\$576.7M

SMALL/MID CAP MANAGED ACCOUNT COMPOSITE PERFORMANCE (%)

	CUMULATIVE RETURN		AVERAGE ANNUALIZED RETURN				
	3 MO	YTD	1 YEAR	3 YEAR	5 YEAR	10 YEAR	SINCE INCEPTION
GROSS	4.57	17.62	52.53	15.67	15.56	12.57	11.31
NET WRAP FEE	3.81	15.94	48.23	12.32	12.23	9.31	8.09
BENCHMARK	5.44	16.97	57.79	15.24	16.35	12.86	9.57

Composite inception: 4/1/1998

The Small/Mid Cap Managed Account Composite ("Composite") does not currently contain wrap fee portfolios. The Composite's returns were calculated on a total return basis, and assume the reinvestment of dividends, capital gains and other earnings. Gross returns are net of trading costs. Net of total wrap fee results reflect the deduction of an annual fee of 3%, the highest applicable fee for a managed account. This managed account fee includes all charges for trading costs, portfolio management, custody and other administrative fees.

There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return. Actual accounts have the potential for loss as well as profit.

Past performance is no guarantee of future results.

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PORTFOLIO CHARACTERISTICS			TOP 10 HOLDINGS (%)		SECTOR DISTRIBUTION (%)		
	Rep. Account	Index		Rep. Account		Rep. Account	Index
Price/earnings (trailing 12 mths)	21.49x	20.94x	Concentrix Corporation	2.5	Industrials	25.1	15.86
Est. P/E (forward 12 mths)	19.43x	18.25	Liberty Media Corp. Liberty SiriusXM	2.1	Information Technology	13.76	16.26
5 Year Historical EPS Growth	11.95%	10.61%	Vertiv Holdings Co.	2.1	Consumer Discretionary	13.47	12.73
3-5 yr EPS Growth	18.90%	16.90%	Avantor, Inc.	1.9	Financials	11.61	13.75
ROE (1-yr equal wtd)	15.02%	14.75%	Herc Holdings, Inc.	1.8	Health Care	11.32	15.75
Price/book	2.63	2.69	AECOM	1.7	Communication Services	7.47	3.07
Dividend yield	0.78%	1.06%	Catalent, Inc.	1.7	Materials	5.43	5.3
Wtd avg market cap	\$10.98B	\$7.26B	Kadant Inc.	1.7	Real Estate	3.77	8.14
Median market cap	\$7.25B	\$1.88B	First American Financial Corporation	1.7	Consumer Staples	3.18	3.15
Median Active Share (since inception)	93.14%	-	Popular, Inc.	1.7	Utilities	1.82	2.39
			Total	18.8	Energy	1.31	3.59
					Cash	1.8	-

MARKET CAPITALIZATION (%)		
	Rep. Account	Index
> \$5 Billion	76.1	59.9
\$2 to \$5 Billion	20.4	27.1
\$0.5 to \$2 Billion	1.2	11.4
< \$0.5 Billion	0.5	1.6
Cash	1.8	-

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KEY RISKS: Equity Risk, Market Risk, Non-US Securities Risk, Liquidity Risk. Investing involves risk including possible loss of principal.

There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return.

Characteristics are shown for a representative account. Due to systems limitations, it is difficult to analyze characteristics on a composite basis. The representative account was selected because it closely reflects the Loomis Sayles Small/Mid Cap Managed Account investment strategy. Due to guideline restrictions and other factors, there is some dispersion between the returns of this account and other accounts in the Loomis Sayles Small/Mid Cap Managed Account Composite.

Due to rounding, **Market Capitalization** and **Sector Distribution** totals may not equal 100%. This portfolio is actively managed and characteristics are subject to change. **Top 10 Holdings** may combine more than one security from the same issuer and related depository receipts. Portfolio weight calculations include accrued interest. Holdings are based on total gross assets before any fees are paid; any cash held is included. Reference to specific securities or holdings should not be considered recommendations for action by investors. There is no guarantee the account continues to invest in the securities referenced. **Cash** may include unsettled trades, fees and/or derivatives. Median Active Share (since inception) indicates the proportion of the portfolio’s holdings (by market value) that is different than the benchmark. A higher active share indicates a larger difference between the benchmark and the portfolio.

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The Small/Mid Cap Managed Account Composite includes all discretionary separate accounts with market values greater than \$1 million managed by Loomis Sayles that seek to identify attractively-valued, small and mid-sized companies with the potential for above average capital appreciation. The strategy objective is to generate consistent, long-term investment performance over a full market cycle superior to the Russell 2500 Index, and generally within the market capitalization range of the Index. The Composite inception date is April 1, 1998. The Composite was created in 2020. For additional information on this and other Loomis Sayles strategies, please visit our web site at www.loomissayles.com.