

# SEAN M. SAIA, CFA



Sean Saia is an insurance director on the insurance solutions team at Loomis, Sayles & Company. In this role, he provides individualized service to the firm's insurance solutions clients. Sean joined Loomis Sayles in 2021 as an investment director for the custom income strategies group and has 27 years of investment industry experience. Previously, he was at Goldman Sachs, first as a vice president and senior lead portfolio manager, and later as a vice president of insurance sales and client relationship management, responsible for developing relationships, servicing and introducing strategic solutions to the firm's clients and prospects across multiple insurance sectors. Prior to this, Sean was head of insurance asset management at Dwight Asset Management, serving as a fixed income portfolio manager and head of the insurance team. Earlier, he was a senior vice president and senior portfolio manager for fixed income total return and stable value accounts at Dwight Asset Management. Sean earned a BS from the University of Vermont. He is a founding member of CFA Society Vermont.