

# Large Cap Growth Managed Account

## MANAGEMENT TEAM

Aziz V. Hamzaogullari, CFA

## OBJECTIVE

Seeks to produce long-term, excess returns vs. the Russell 1000® Growth Index on a risk-adjusted basis over a full market cycle (at least 5 years) through bottom-up stock selection

## HIGHLIGHTS

- Active management with a long-term, private equity approach to investing
- High active share: typically greater than 80%\*
- Low turnover: 12.5% annualized since inception 7/1/2006\*\*
- Seven-step research framework focuses on quality, growth and valuation
- High-conviction portfolio of typically 30 to 40 stocks
- Looks to identify high-quality companies—those with difficult-to-replicate business models
- Team must view growth as sustainable and profitable
- Stock values are modeled and regularly updated based on our four valuation scenarios: Best, Base, Bear and Worst
- Seeks to create a margin of safety by investing only when company is selling meaningfully below the team's estimate of intrinsic value
- Active risk management defines risk as a permanent loss of capital, not tracking error or short-term relative underperformance
- Bottom-up stock selection drives excess returns

## BENCHMARK

Russell 1000® Growth Index

### FACTS

Composite inception	7/1/06
Strategy assets	\$73,626.6M

## LARGE CAP GROWTH MANAGED ACCOUNT COMPOSITE (%)\*\*\*

	CUMULATIVE RETURN		AVERAGE ANNUALIZED RETURN				
	3 MO	YTD	1 YEAR	3 YEAR	5 YEAR	10 YEAR	SINCE INCEPTION
<b>GROSS</b>	-1.89	11.95	21.54	20.33	19.94	19.81	14.84
<b>NET WRAP FEE</b>	-2.62	9.52	18.04	16.86	16.49	16.36	11.52
<b>BENCHMARK</b>	1.16	14.30	27.32	22.00	22.84	19.68	13.38

\*Active share indicates the proportion of the portfolio's holdings (by market value) that are different than the benchmark. A higher active share indicates a larger difference between the benchmark and the portfolio.

\*\*As of September 30, 2021.

<sup>2</sup>The manager for the Large Cap Growth Managed Account Composite joined Loomis Sayles May 19, 2010, and performance prior to that date was achieved at his prior firm. As required by GIPS, the prior performance information is being included as part of the Loomis Sayles Large Cap Growth Composite.

Loomis, Sayles & Company, L.P. ("Loomis Sayles") is an independent advisory firm registered under the Investment Advisors Act of 1940. For additional information on this and other Loomis Sayles strategies, please visit our website at [www.loomissayles.com](http://www.loomissayles.com).

## LARGE CAP GROWTH MANAGED ACCOUNT COMPOSITE PERIOD PERFORMANCE (%)\*\*\*

	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009 <sup>2</sup>	2008 <sup>2</sup>	2007 <sup>2</sup>	2006 <sup>1,2</sup>
<b>GROSS</b>	32.62	32.71	-1.72	34.03	6.54	11.00	11.75	36.83	19.77	1.95	14.13	41.24	-28.04	11.79	11.04
<b>NET WRAP FEE</b>	28.83	28.92	-4.59	30.21	3.45	7.78	8.52	32.94	16.32	-1.02	10.83	37.22	-30.20	8.55	9.43
<b>BENCHMARK</b>	38.49	36.39	-1.51	30.21	7.08	5.67	13.05	33.48	15.26	2.64	16.71	37.21	-38.44	11.81	10.10

<sup>1</sup>Composite inception: 7/1/2006

\*\*\*The Large Cap Growth Managed Account Composite's returns were calculated on a total return basis, and assume the reinvestment of dividends, capital gains and other earnings. For periods since November 1, 2020, 100% of the accounts are Managed/Bundle fee accounts. Prior to November 1, 2020, 0.00% of the accounts are Managed/Bundle fee accounts. Gross returns are net of trading costs. Net of total wrap fee results reflect the deduction of an annual fee of 3.00%, the highest applicable fee for a managed account. This managed account fee includes all charges for trading costs, portfolio management, custody and other administrative fees.

**There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return. Actual accounts have the potential for loss as well as profit.**

**Past performance is no guarantee of future results.**



## PORTFOLIO CHARACTERISTICS

	Rep. Account	Index
Price/earnings (trailing 12 mths)	27.57x	31.75x
Est. P/E (forward 12 mths)	26.23x	29.69x
ROE (1-yr equal wtd)	30.81%	25.73%
3-5 yr EPS Growth	12.57%	20.31%
Price/Cash Flow	24.57%	24.96%
Price/book	8.08	12.81
Dividend yield	0.58%	0.75%
Wtd avg market cap	\$555.43B	\$823.63B
Median market cap	\$128.92B	\$18.73B
Median Active Share (since inception)	79.22%	-

## TOP 10 HOLDINGS (%)

	Rep. Account
Alphabet Inc.	7.5
NVIDIA Corporation	6.6
Amazon.com, Inc.	6.4
Facebook, Inc.	6.3
Visa Inc.	5.2
Microsoft Corporation	4.6
Oracle Corporation	4.6
Autodesk, Inc.	4.4
salesforce.com, inc.	4.1
Boeing Company	3.9
Total	53.8

## SECTOR DISTRIBUTION (%)

	Rep. Account	Index
Information Technology	35.4	44.4
Communication Services	16.8	12.7
Health Care	15.4	9.2
Consumer Discretionary	13.9	18.4
Industrials	8.7	5.9
Consumer Staples	4.2	3.8
Financials	2.9	2.5
Energy	1.4	0.3
Materials	-	1.0
Real Estate	-	1.7
Cash	1.3	-

## MARKET CAPITALIZATION (%)

	Rep. Account	Index
> \$50 Billion	86.3	80.8
\$25 to \$50 Billion	6.6	10.1
\$10 to \$25 Billion	4.6	6.9
< \$10 Billion	1.3	2.2
Cash	1.3	-

Loomis, Sayles & Co., L.P. ("Loomis Sayles") acts as a discretionary investment manager or non-discretionary model provider in a variety of separately managed account or wrap fee programs (each, an "SMA Program") sponsored by a third party investment adviser, broker-dealer or other financial services firm (a "Sponsor"). When acting as a discretionary investment manager, Loomis Sayles is responsible for implementing trades in SMA Program accounts. When acting as a non-discretionary model provider, Loomis Sayles' responsibility is limited to providing non-discretionary investment recommendations (in the form of a model portfolio) to the SMA Program Sponsor or overlay manager, and the Sponsor or overlay manager may utilize such recommendations in connection with its management of its clients' SMA Program accounts. In such "model-based" SMA Programs ("Model-Based Programs"), it is the Sponsor or overlay manager, and not Loomis Sayles, which serves as the investment manager to, and has trade implementation responsibility for, the Model-Based Program accounts, and may customize each client account according to the reasonable restrictions or customization that a client may request.

**KEY RISKS:** Equity Risk, Market Risk, Non-US Securities Risk, Liquidity Risk. Investing involves risk including possible loss of principal.

***There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return.***

*Characteristics are shown for a representative account. Due to systems limitations, it is difficult to analyze characteristics on a composite basis. The representative account was selected because it closely reflects the Loomis Sayles Large Cap Growth Managed Account investment strategy. Due to guideline restrictions and other factors, there is some dispersion between the returns of this account and other accounts in the Loomis Sayles Large Cap Growth Managed Account Composite.*

*Due to rounding, **Market Capitalization** and **Sector Distribution** totals may not equal 100%. This portfolio is actively managed and characteristics are subject to change. **Top 10 Holdings** may combine more than one security from the same issuer and related depositary receipts. Portfolio weight calculations include accrued interest. Holdings are based on total gross assets before any fees are paid; any cash held is included. Reference to specific securities or holdings should not be considered recommendations for action by investors. There is no guarantee the account continues to invest in the securities referenced. **Cash** may include unsettled trades, fees and/or derivatives. **Median Active Share (since inception)** indicates the proportion of the portfolio's holdings (by market value) that is different than the benchmark. A higher active share indicates a larger difference between the benchmark and the portfolio.*

*This document may contain references to third party copyrights, indices, and trademarks, each of which is the property of its respective owner. Such owner is not affiliated with Loomis Sayles & Co., L.P. or any of its related or affiliated companies (collectively "Loomis Sayles") and does not sponsor, endorse or participate in the provision of any Loomis Sayles services, funds or other financial products.*

*The Large Cap Growth Managed Account Composite includes all discretionary Managed Accounts with market values greater than \$100 thousand managed by Loomis Sayles that seek to produce long-term excess returns at or below benchmark risk over a full market cycle relative to the Russell 1000 Growth Index and generally within the market capitalization range of the Index. As of November 1, 2020, the Composite was redefined to include only Managed Accounts. Prior to the redefinition, the Composite included separate and commingled accounts. Performance results prior to November 1, 2020 are those of the Large Cap Growth Composite. The Composite inception date is July 1, 2006. The Composite was created in 2019. For additional information on this and other Loomis Sayles strategies, please visit our web site at [www.loomisayles.com](http://www.loomisayles.com).*

MALR026106-0624