

OUR MISSION.  
YOUR SUCCESS.



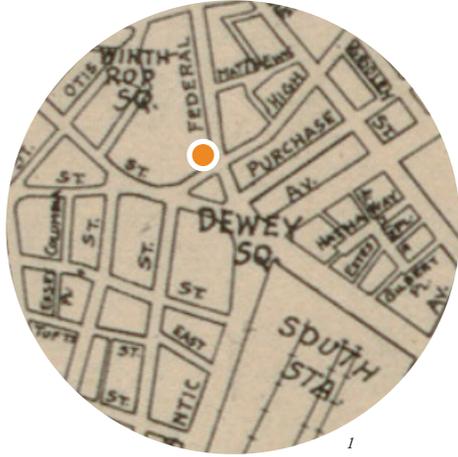
A Brief History of  
Loomis, Sayles & Company, L.P.  
**Est. 1926**

*Celebrating 90 years of service to our clients*



*LS Loomis | Sayles is a trademark of Loomis, Sayles & Company, L.P. registered in the US Patent and Trademark Office.*

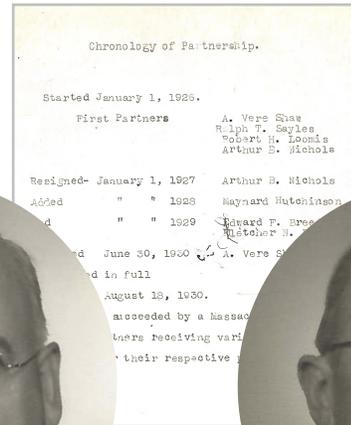
Shaw, Loomis & Sayles is founded to provide investment counseling and opens its doors at 1 Federal Street, Boston, MA



1

1926

The firm incorporates as **Loomis, Sayles & Company**



4

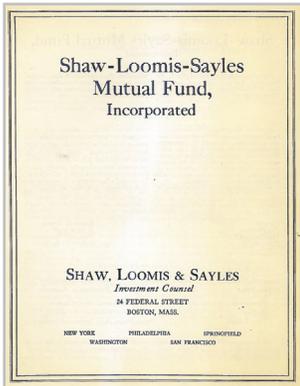


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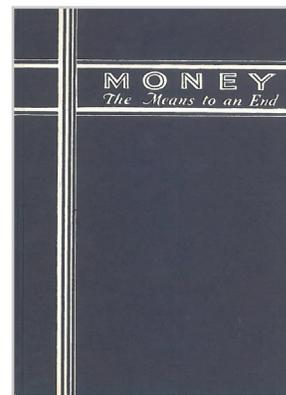
1930

1929

The firm launches its first mutual fund, the Shaw-Loomis-Sayles Mutual Fund



2



“Loomis, Sayles & Company supplies to many investors a service...which has shown to be of value. Tried in the practical arena of fact, through exceptionally difficult years, it has proven itself to be an essential for the investor.”

Excerpt from “Money, the Means to an End,” published in 1931

6

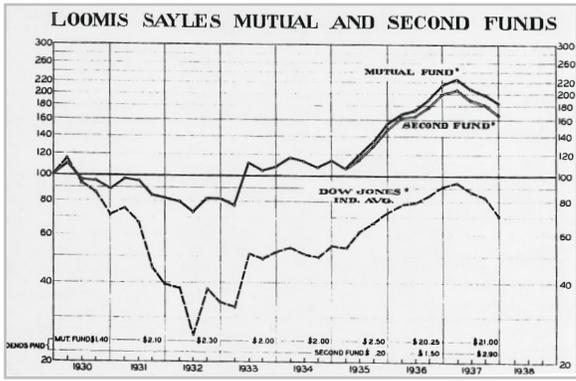
Wall Street Crash of '29  
The most devastating stock market crash in history



3

Loomis Sayles founders liquidate partnership with the aim of rewarding employees as profits increase **210 shares** are transferred as gifts to employees

The **Loomis Sayles Second Fund** launches, the firm's second equity fund



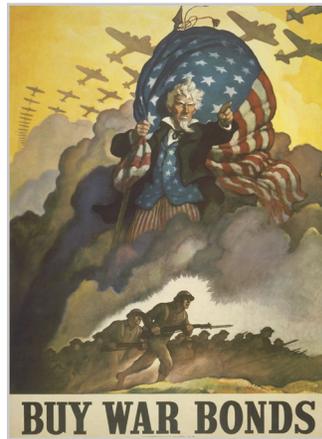
7

1935

1936

Loomis Sayles' assets reach \$1 million

\$1M



**World War II**

The US entered the war in December 1941. War Bonds were issued for the purpose of financing military operations during war time, and **the bonds yielded a mere 2.9% annualized return** after a 10-year maturity

8

1941

1951

Loomis Sayles celebrates its **25<sup>th</sup> year** anniversary "with humility, but with confidence"

LOOMIS-SAYLES-&-COMPANY  
INCORPORATED  
BOSTON-MASSACHUSETTS

JANUARY, 1951 MARKS THE FIFTH ANNIVERSARY OF THE FOUNDING OF LOOMIS, SAYLES & COMPANY.

THE CLOSE RELATIONSHIPS THAT HAVE DEVELOPED OVER THE YEARS BETWEEN OUR FIRM AND OUR CLIENTS AND OUR FRIENDS IN INDUSTRY AND FINANCE THROUGHOUT THE COUNTRY ARE AMONG THE MOST HIGHLY REWARDING OF OUR LIFE IN BUSINESS.

ON THIS OCCASION, WE WISH TO EXPRESS OUR GRATITUDE AND APPRECIATION TO THOSE WHO, THROUGH THESE DIFFICULT YEARS, HAVE HELPED US TO THE SUCCESS WE HAVE ENJOYED. WE LOOK TO THE FUTURE WITH HUMILITY BUT WITH CONFIDENCE.

*R.H. Loomis*  
CHAIRMAN, BOARD OF DIRECTORS

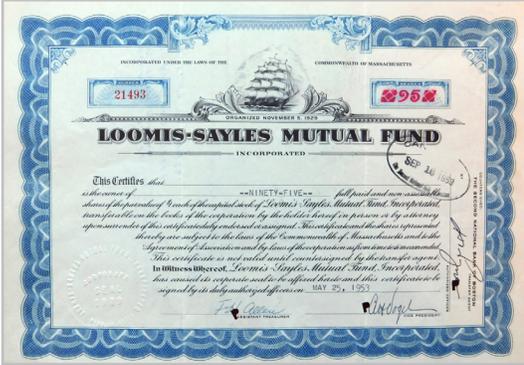
NEW YORK  
PHILADELPHIA  
WASHINGTON, D.C.  
DETROIT  
MILWAUKEE  
SAN FRANCISCO  
LOS ANGELES

25 YEARS

9

Boston office moves to **225 Franklin Street**, where it remains for the next two decades

An original Loomis Sayles mutual fund certificate



10



11

1953

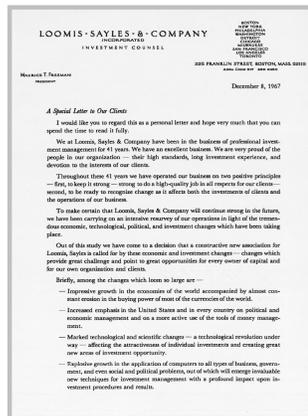
1954

1967

1968

The Dow Jones Industrial Average closes at an all-time high of **382.74**, surpassing its peak for the first time since the Wall Street Crash of 1929

Loomis Sayles and The New England Life Companies, Inc. join forces



“ We...are convinced that this combination will provide powerful assurance for the long-range best interest of our clients. It is a progressive, stimulating development for the future of Loomis, Sayles & Company. ”

Maurice Freeman,  
President, in a letter to all clients

12

**Loomis Sayles relocates to One Financial Center**  
 in downtown Boston's financial district, across from  
 South Station, Boston's transportation hub



14

**Daniel J. Fuss joins the firm**  
 The Fixed Income Management  
 Group is established



13

Loomis Sayles launches **Loomis Sayles Funds**, a roster of mutual funds including:

- Bond Fund (LSBDX)
- Global Bond Fund (LSGBX)
- Growth Fund (LSGRX)
- Inflation Protected Securities Fund (LSGSX)
- Small Cap Value Fund (LSSCX)
- Value Fund (LSGIX)

1976

1984

1991

1983

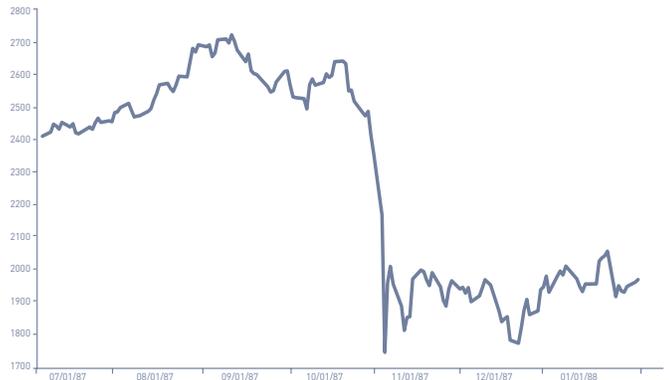
1987

Loomis Sayles' assets reach  
 \$10 billion

**\$10B**

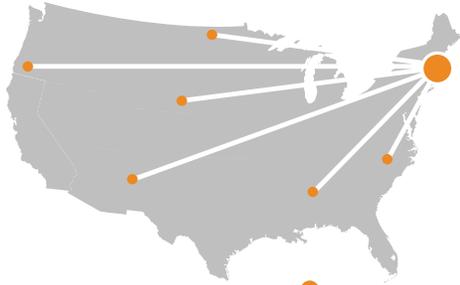
**Black Monday**

A sudden, dramatic fall in share prices rocked the  
 markets, and the Dow Jones Industrial Average  
 fell a shocking **508 points**



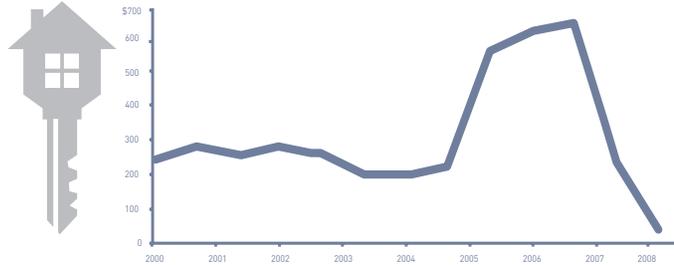
15

Loomis Sayles' business model transformed from a regional operation into a centralized powerhouse to serve clients into the future



**Subprime crisis**

A nationwide decline in home prices triggered a banking and financial crisis that led to the US recession



2000

Loomis Sayles' parent company acquired by Paris-based Caisse des Dépôts (CDC)

GR O U P E



2003

Caisse des Dépôts (CDC) becomes Natixis Global Asset Management, L.P.



Loomis Sayles' assets reach \$100 billion

**\$100B**

2007

2008

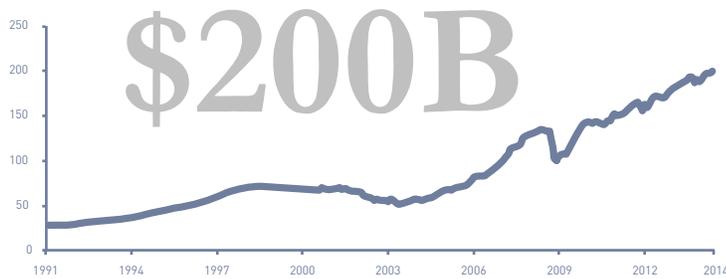
2009

Lipper names Loomis Sayles **TOP EQUITY FUND FAMILY**



**LIPPER**  
FUND AWARDS 2009  
UNITED STATES

Loomis Sayles' assets reach \$200 billion



Morningstar names Loomis Sayles  
**BOND MANAGER OF THE YEAR**  
for performance ending 12/31/2009



Lipper names  
Loomis Sayles  
**TOP FIXED INCOME  
FUND FAMILY**



Boston Business Journal names  
Loomis Sayles as one of the top  
corporate Massachusetts  
charitable contributors, donating  
over **\$1 million** in 2014

\$1M+

2010

2014

2015

2012

90  
YEARS

2016

Loomis Sayles opens its doors overseas  
in London & Singapore

“ We are pleased to be the newest resident in  
the financial communities of London and  
Singapore, two of the world's leading and  
most respected financial centers. ”

Robert J. Blanding,  
Chairman of the Board

Loomis Sayles marks 90 years  
of offering investment solutions

Loomis Sayles Funds celebrate several  
milestone anniversaries in 2016

- Bond Fund (LSBDX): 25 years
- Global Bond Fund (LSGBX): 25 years
- Growth Fund (LSGRX): 25 years
- Inflation Protected Securities Fund (LSGSX): 25 years
- Small Cap Value Fund (LSSCX): 25 years
- Value Fund (LSGIX): 25 years
- Global Equity & Income Fund (LSWWX): 20 years
- Investment Grade Bond Fund (LSIIX): 20 years





## PHOTO SOURCES

<sup>1</sup> *Map of the city of Boston, Massachusetts. Planning Board, 1926. Boston Public Library.*

<sup>2</sup> *Shaw-Loomis-Sayles Mutual Fund, Inc Prospectus, as of November 1929.*

<sup>3</sup> *Front page of the London Herald, October 25, 1929.*

<sup>4</sup> *Headshot of Robert H. Loomis, from the Loomis Sayles archives.*

<sup>5</sup> *Headshot of Ralph T. Sayles, from the Loomis Sayles archives.*

<sup>6</sup> *"Money: The Means to an End", published in 1931 by Loomis, Sayles & Company, from the Loomis Sayles archives.*

<sup>7</sup> *Loomis Sayles Second Fund, Inc. Prospectus, as of November 1937, from the Loomis Sayles archives.*

<sup>8</sup> *War Bonds advertisement from 1941, licensed from Shutterstock.com*

<sup>9</sup> *25th anniversary letter from Robert H. Loomis, Chairman, Board of Directors, January 1, 1951, from Loomis Sayles archives.*

<sup>10</sup> *An original Loomis Sayles mutual fund shares certificate issued on September 16, 1953.*

<sup>11</sup> *Map of the city of Boston, Massachusetts, published in 1960.*

<sup>12</sup> *Letter addressed to clients from Maurice T. Freeman, President, distributed December 8, 1967, from Loomis Sayles archives.*

<sup>13</sup> *Daniel J. Fuss headshot from 1976.*

<sup>14</sup> *Image source: Shutterstock.com*

<sup>15</sup> *Front page of the New York Daily News, October 20, 1987.*

<sup>16</sup> *Caisse des Dépôts (CDC) logo. Source: [https://fr.wikipedia.org/wiki/Fichier:Logo\\_groupe\\_Caisse\\_des\\_D%C3%A9p%C3%B4ts.svg](https://fr.wikipedia.org/wiki/Fichier:Logo_groupe_Caisse_des_D%C3%A9p%C3%B4ts.svg)*

<sup>17</sup> *Thomson Reuters Lipper Fund Awards. The Lipper Fund Awards are part of the Thomson Reuters Awards for Excellence, a global family of awards that celebrate exceptional performance throughout the professional investment community. The Thomson Reuters Awards for Excellence recognize the world's top funds, fund management firms, sell-side firms, research analysts, and investor relations teams. The Thomson Reuters Awards for Excellence also include the Extel Survey Awards, the StarMine Analyst Awards, and the StarMine Broker Rankings. For more information, please contact [markets.awards@thomson-reuters.com](mailto:markets.awards@thomson-reuters.com) or visit [excellence.thomsonreuters.com](http://excellence.thomsonreuters.com)*

*\*Source: Lipper, Inc. Methodology: Loomis Sayles ranked #1 out of 46 eligible companies. Large complexes are defined as fund families with more than \$34.5 billion in total net assets.*

<sup>18</sup> *Image copyright Morningstar. Morningstar, Inc. is a leading provider of independent investment research in North America, Europe, Australia, and Asia. We offer an extensive line of products and services for individual investors, financial advisors, asset managers, and retirement plan providers and sponsors. Morningstar provides data on more than 510,000 investment offerings, including stocks, mutual funds, and similar vehicles, along with real-time global market data on more than 17 million equities, indexes, futures, options, commodities, and precious metals, in addition to foreign exchange and Treasury markets. Morningstar also offers investment management services through its investment advisory subsidiaries, with more than \$180 billion in assets under advisement and management as of Dec. 31, 2015. We have operations in 27 countries.*

**Past performance is no guarantee of future results.**

Loomis, Sayles & Company, L.P., One Financial Center, Boston, MA 02111

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