

Investment Grade Intermediate Corporate Bond

MANAGEMENT TEAM

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OBJECTIVE

- Seeks total investment return through a combination of current income and capital appreciation within benchmark-aware risk and return objectives

HIGHLIGHTS

- Individual investment ideas are evaluated on the basis of their investment return potential and contribution to portfolio risk
- Risk is managed through carefully monitoring company fundamentals and spread-to-risk analysis
- Fundamental research from Loomis Sayles' credit research is a primary source for investment ideas
- Duration is managed within a narrow range to the benchmark
- Portfolio guidelines allow opportunistic allocations to high yield corporate debt, emerging markets and non-US dollar per client guidelines
- Typical portfolio: 175 to 225 issuers, 250 to 350 issues
- Issuer maximum of 5% or the benchmark weight plus 2% (whichever is greater at the time of purchase), Treasuries and GSEs excluded
- Industry maximum of 25% or the benchmark weight plus 10% (whichever is greater at the time of purchase)

BENCHMARK

Bloomberg Barclays Intermediate Corporate Index

FACTS

| | |
|---------------------|-------------|
| Strategy inception | 10/1/96 |
| Composite inception | 10/1/96 |
| Strategy assets* | \$19,258.5M |
| Composite assets | \$1,579.0M |

PORTFOLIO CHARACTERISTICS

| | Composite | Index |
|--------------------------|-----------|----------|
| Average maturity | 5.16 yrs | 4.84 yrs |
| Average duration | 4.49 yrs | 4.34 yrs |
| Average yield | 3.03% | 2.86% |
| Average credit quality | A3 | A3 |
| Average number of issues | 330 | - |
| Weighted average coupon | 3.45% | 3.45% |
| OAS | 88 bps | 72 bps |

COMPOSITE PERFORMANCE (%)

| | CUMULATIVE RETURN | | AVERAGE ANNUALIZED RETURN | | | | |
|------------------|-------------------|------|---------------------------|--------|--------|---------|-----------------|
| | 3 MO | YTD | 1 YEAR | 3 YEAR | 5 YEAR | 10 YEAR | SINCE INCEPTION |
| GROSS | 0.35 | 4.76 | 4.76 | 3.44 | 3.30 | 5.96 | 6.22 |
| NET | 0.30 | 4.53 | 4.53 | 3.22 | 3.07 | 5.72 | 5.98 |
| BENCHMARK | 0.17 | 3.92 | 3.92 | 3.01 | 2.68 | 4.82 | 5.59 |

COMPOSITE PERIOD PERFORMANCE (%)

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
|------------------|------|------|------|------|------|-------|------|------|-------|-------|
| GROSS | 4.76 | 5.41 | 0.23 | 4.88 | 1.32 | 11.28 | 5.88 | 9.73 | 24.93 | -6.12 |
| NET | 4.53 | 5.19 | 0.01 | 4.65 | 1.10 | 11.03 | 5.64 | 9.48 | 24.67 | -6.33 |
| BENCHMARK | 3.92 | 4.04 | 1.08 | 4.35 | 0.08 | 8.84 | 5.52 | 8.27 | 18.56 | -4.82 |

*Strategy assets are comprised of Investment Grade Corporate and Investment Grade Intermediate Corporate.

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Performance data shown represents past performance and is no guarantee of future results. Current performance may be lower or higher than quoted. Returns are shown in US dollars and are annualized for one and multi-year periods. Gross returns are net of trading costs. Net returns are gross returns less effective management fees.

There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return.

Average Yield is Yield to Effective Maturity. Duration and Maturity for equity securities are deemed to be zero.

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| SECTOR DISTRIBUTION (%) | | |
|-------------------------|-----------|-------|
| | Composite | Index |
| Investment Grade Credit | 88.3 | 99.9 |
| US Treasury | 7.1 | - |
| High Yield Credit | 4.1 | 0.1 |
| ABS/RMBS | 0.2 | - |
| Cash & Equivalents | 0.2 | - |

| CURRENCY DISTRIBUTION (%) | | |
|---------------------------|-----------|-------|
| | Composite | Index |
| US Dollar | 100 | 100 |

| COUNTRY DISTRIBUTION (%) | | |
|--------------------------|-----------|-------|
| | Composite | Index |
| United States | 77.7 | 80.9 |
| United Kingdom | 6.1 | 4.9 |
| Canada | 2.6 | 3.1 |
| France | 2.6 | 1.0 |
| Australia | 2.4 | 1.5 |
| Netherlands | 1.9 | 1.5 |
| Japan | 1.7 | 1.6 |
| Belgium | 1.3 | 1.3 |
| Israel | 1.0 | 0.4 |
| Other | 2.7 | 3.8 |

| CREDIT QUALITY (%) | | |
|--------------------|-----------|-------|
| | Composite | Index |
| US Treasuries | 7.1 | - |
| AAA | 1.0 | 1.9 |
| AA | 9.5 | 16.4 |
| A | 37.1 | 46.8 |
| BAA | 42.1 | 34.9 |
| BA | 3.0 | - |
| B | - | - |
| CAA & Lower | - | - |
| Not Rated | - | - |
| Cash & Equivalents | 0.2 | - |

| DURATION DISTRIBUTION (%) | | |
|---------------------------|-----------|-------|
| | Composite | Index |
| Less than 1 Yr. | 5.4 | 1.2 |
| 1 to 3 Yrs. | 24.4 | 31.0 |
| 3 to 5 Yrs. | 28.4 | 30.4 |
| 5 to 7 Yrs. | 27.8 | 22.6 |
| 7 to 10 Yrs. | 13.8 | 14.8 |
| 10 Yrs. or more | - | - |
| Cash & Equivalents | 0.2 | - |

| MATURITY DISTRIBUTION (%) | | |
|---------------------------|-----------|-------|
| | Composite | Index |
| Less than 1 Yr. | 3.7 | 1.1 |
| 1 to 3 Yrs. | 23.1 | 28.1 |
| 3 to 5 Yrs. | 25.3 | 27.8 |
| 5 to 7 Yrs. | 20.0 | 17.3 |
| 7 to 10 Yrs. | 25.4 | 25.7 |
| 10 Yrs. or more | 2.3 | - |
| Cash & Equivalents | 0.2 | - |

KEY RISKS

Credit Risk, Issuer Risk, Interest Rate Risk, Liquidity Risk, Non-US Securities Risk, Currency Risk, Prepayment Risk and Extension Risk. Investing involves risk including possible loss of principal.

Due to rounding, Sector, Currency, Country, Credit Quality, Duration and Maturity distribution totals may not equal 100%. This portfolio is actively managed and characteristics are subject to change. Credit Quality reflects the highest credit rating assigned to individual holdings of the composite among Moody's, S&P or Fitch; ratings are subject to change. Cash & Equivalents may include unsettled trades, fees and/or derivatives. ABS/RMBS: Asset-Backed Securities/Residential Mortgage-Backed Securities. Agency MBS: Agency Mortgage-Backed Securities. CMBS: Commercial Mortgage-Backed Securities.

The Investment Grade Intermediate Corporate Bond Composite includes all discretionary separate accounts with market values greater than \$20 million managed by Loomis Sayles and invests primarily in investment grade US domestic credit securities with a focus on intermediate duration with a maximum allocation of up to 20% in high yield securities. Prior to June 1, 2015 the Composite minimum size requirement was \$5 million. The Composite was created in 2001. For additional information on this and other Loomis Sayles strategies, please visit our web site at www.loomisayles.com.

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(For ERISA accounts only)

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We have a financial interest in connection with the sale of our products and services. We are compensated through the receipt of investment management fees with respect to the assets we manage, which can be found in our Form ADV and other documents provided to clients pertaining to the provision of our investment products and services.

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