

All Cap Growth

MANAGEMENT TEAM

Aziz V. Hamzaogullari, CFA

OBJECTIVE

Seeks to produce long-term, excess returns vs. the Russell 3000® Growth Index on a risk-adjusted basis over a full market cycle (at least 5 years) through bottom-up stock selection

HIGHLIGHTS

- Active management with a long-term, private equity approach to investing
- High active share: typically greater than 80%*
- Low turnover: approximately 20% since inception
- Seven-step research framework focuses on quality, growth and valuation
- High-conviction portfolio of typically 35 to 45 stocks
- Looks to identify high-quality companies—those with difficult-to-replicate business models
- Team must view growth as sustainable and profitable
- Valuation analysis models and regularly updates our best-, base-, bear- and worst-case scenarios
- Seeks to create a margin of safety by investing only when company is selling meaningfully below the team's estimate of intrinsic value
- Active risk management defines risk as a permanent loss of capital, not tracking error or short-term relative underperformance
- Bottom-up stock selection drives excess returns

BENCHMARK

Russell 3000® Growth Index

FACTS

Strategy inception	7/1/06
Composite inception	7/1/06
Strategy assets	\$4,293.1M
Composite assets	\$4,279.1M

COMPOSITE PERFORMANCE (%)

	CUMULATIVE RETURN		AVERAGE ANNUALIZED RETURN				
	3 MO	YTD	1 YEAR	3 YEAR	5 YEAR	10 YEAR	SINCE INCEPTION
GROSS	5.92	12.12	19.29	22.04	17.94	16.26	14.22
NET	5.79	11.70	18.70	21.43	17.39	15.74	13.66
BENCHMARK	8.88	16.99	25.89	20.36	16.23	14.18	11.25

*Active share indicates the proportion of the portfolio's holdings (by market value) that are different than the benchmark. A higher active share indicates a larger difference between the benchmark and the portfolio.

The manager for the All Cap Growth Composite joined Loomis Sayles on May 19, 2010, and performance prior to that date was achieved at his prior firm. As required by GIPS, the prior performance information is being included as part of the Loomis Sayles All Cap Growth Composite.

Loomis, Sayles & Company, L.P. ("Loomis Sayles") is an independent advisory firm registered under the Investment Advisors Act of 1940. For additional information on this and other Loomis Sayles strategies, please visit our website at www.loomissayles.com.

COMPOSITE PERIOD PERFORMANCE(%)

	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
GROSS	35.79	7.94	12.63	10.55	37.46	18.64	-1.33	17.82	43.70	-26.78
NET	35.12	7.40	12.10	10.13	36.78	18.34	-1.53	17.30	42.76	-27.29
BENCHMARK	29.59	7.39	5.09	12.44	34.23	15.21	2.18	17.64	37.01	-38.44

2006: since composite inception 7/1/2006

Performance data shown represents past performance and is no guarantee of future results. Current performance may be lower or higher than quoted. Returns are shown in US dollars and are annualized for one and multi-year periods. Gross returns are net of trading costs. Net returns are gross returns less effective management fees.

There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return.

For Institutional Use Only. Not For Further Distribution.



PORTFOLIO CHARACTERISTICS

	Rep. Account	Index
Price/earnings (trailing 12 mths)	26.79x	24.10x
Est. P/E (forward 12 months)	25.65x	23.04x
ROE (1-yr equal wtd)	23.38%	18.74%
3-5 yr EPS growth	20.80%	17.40%
Price/Cash Flow	19.60%	16.81%
Price/book	6.22	6.83
Dividend Yield	1.06%	1.12%
Wtd avg market cap	\$223,431M	\$269,224M
Median market cap	\$78,818M	\$1,760M
Active Share	82.61%	-

TOP 10 HOLDINGS (%)

	Rep. Account
Amazon.com Inc	7.7
Alibaba Group Holding Ltd	5.4
Facebook Inc	5.1
Oracle Corp	5.0
Alphabet Inc	4.9
Visa Inc	4.8
Monster Beverage Corp	4.6
Autodesk Inc	4.5
Expeditors International of Washington I	3.8
Regeneron Pharmaceuticals Inc	3.3
Total	49.2

SECTOR DISTRIBUTION (%)

	Rep. Account	Index
Information Technology	38.5	40.2
Consumer Discretionary	16.7	17.8
Healthcare	14.7	14.8
Consumer Staples	11.0	5.2
Financials	7.8	4.4
Industrials	6.8	12.4
Energy	2.4	1.0
Materials	0.4	1.8
Real Estate	-	2.0
Telecommunication Services	-	0.2
Cash	1.7	-

Please note that effective 9/28/18, MSCI changed their GICS (Global Industry Classification Standard) sector classifications. Given the change occurred after market close, all data as of 9/28/18 will continue to reflect the former GICS sector classifications. As of 10/1/2018, all data will reflect the new GICS sector classifications as well as the new Communications Services sector title, also effective on 9/28/18.

MARKET CAPITALIZATION (%)

	Rep. Account	Index
> \$10 Billion	90.7	86.5
\$5 to 10 Billion	4.6	5.4
\$2 to 5 Billion	3.0	5.1
< \$2 Billion	-	3.0
Cash	1.7	-

KEY RISKS

Equity Risk, Market Risk, Non-US Securities Risk, Liquidity Risk. Investing involves risk including possible loss of principal.

Due to rounding, **Market Capitalization** and **Sector Distribution** totals may not equal 100%. This portfolio is actively managed and characteristics are subject to change. **Top 10 Holdings** may combine more than one security from the same issuer and related depository receipts. Portfolio weight calculations include accrued interest. Holdings are based on total gross assets before any fees are paid; any cash held is included. Reference to specific securities or holdings should not be considered recommendations for action by investors. There is no guarantee the account continues to invest in the securities referenced. **Cash** may include unsettled trades, fees and/or derivatives.

Characteristics are shown for a representative account. Due to systems limitations, it is difficult to analyze characteristics on a composite basis. The representative account was selected because it closely reflects the Loomis Sayles All Cap Growth investment strategy. Due to guideline restrictions and other factors, there is some dispersion between the returns of this account and other accounts in the Composite.

This document may contain references to third party copyrights, indices, and trademarks, each of which is the property of its respective owner. Such owner is not affiliated with Loomis Sayles & Co., L.P. or any of its related or affiliated companies (collectively "Loomis Sayles") and does not sponsor, endorse or participate in the provision of any Loomis Sayles services, funds or other financial products.

The All Cap Growth Composite includes all discretionary accounts with market values greater than \$1 million managed by Loomis Sayles that seek to produce long-term excess returns at or below benchmark risk over a full market cycle relative to the Russell 3000 Growth Index and generally within the market capitalization range of the Index. The Composite was created in 2010. For additional information on this and other Loomis Sayles strategies, please visit our web site at www.loomisayles.com.

ERISA FIDUCIARY DISCLOSURE

(For ERISA accounts only)

We are not undertaking to provide impartial advice or advice in a fiduciary capacity in connection with the sales and distribution of our investment products or services.

We have a financial interest in connection with the sale of our products and services. We are compensated through the receipt of investment management fees with respect to the assets we manage, which can be found in our Form ADV and other documents provided to clients pertaining to the provision of our investment products and services.

MALR022459-0619