



Core Fixed Income with Securitized Asset Fund Managed Account

Management Team

Daniel T. Conklin, CFA
Christopher T. Harms
Cliff V. Rowe, CFA

Objective

Seeks to outperform the Bloomberg US Aggregate Index while maintaining a benchmark-aware risk return objective

Highlights

- Individual investment ideas are evaluated on the basis of their investment return potential and contribution to portfolio risk
- Top-down macroeconomic analysis combined with bottom-up security selection helps drive portfolio construction
- Create portfolios diversified by sector, industry and issuer
- Investment flexibility is constrained to the investment grade portion of the US fixed income markets
- Duration bands: +/- 1 year (typically within +/- 0.25 year) relative to the index
- Typical portfolio: approximately 50 to 70 issuers, 70 to 90 issues
- All investments must be US dollar denominated
- Issuer maximum of 1%, Treasuries and GSEs excluded
- Industry maximum of 25% or the benchmark weight plus 10% (whichever is greater at the time of purchase)
- May invest up to 45% in the LS Securitized Asset Fund for diversification purposes
- Investment universe typically includes US Treasuries, agencies, asset-backed securities (ABS), commercial mortgage backed securities (CMBS), investment grade corporate bonds, mortgage-backed securities (MBS), and Yankee bonds

Benchmark

Bloomberg US Aggregate Index

Facts

Strategy inception	3/1/07
Composite inception	11/1/20
Strategy assets	\$20,862.3M
Composite assets	\$1,015.4M

Portfolio Characteristics

	Composite	Index
Average maturity	7.70 yrs	8.27 yrs
Average duration	6.05 yrs	6.16 yrs
Average yield	4.52%	4.23%
Average credit quality	AA3	AA2
Average number of issues	75	-
OAS	56 bps	37 bps

Composite Performance (%)

	CUMULATIVE RETURN			AVERAGE ANNUALIZED RETURN				
	3 MO	YTD		1 YEAR	3 YEAR	5 YEAR	10 YEAR	SINCE INCEPTION
GROSS	5.11	4.91		12.08	-1.12	-	-	-0.84
NET WRAP FEE	4.73	3.75		10.43	-2.59	-	-	-2.31
BENCHMARK	5.20	4.45		11.57	-1.39	-	-	-1.18

Composite Period Performance (%)

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
GROSS	5.92	-13.02	-1.06	1.16	-	-	-	-	-	-
NET WRAP FEE	4.36	-14.32	-2.52	0.91	-	-	-	-	-	-
BENCHMARK	5.53	-13.01	-1.54	1.12	-	-	-	-	-	-

2020: since composite inception of 11/1/20

Performance data shown represents past performance and is no guarantee of future results. Current performance may be lower or higher than quoted. Returns are shown in US dollars and are annualized for one and multi-year periods. Gross returns are net of trading costs. Net of total wrap fee results reflect the highest applicable wrap fee for the period. Net of total wrap fee results reflect the deduction of an annual fee of 1.50%.

There is no guarantee that the investment objective will be realized or that the strategy will generate positive or excess return.

Loomis, Sayles & Company, L.P. ("Loomis Sayles") is an independent advisory firm registered under the Investment Advisors Act of 1940. For additional information on this and other Loomis Sayles strategies, please visit our website at www.loomissayles.com.



SECTOR DISTRIBUTION (%)		
	Composite	Index
Investment Grade Corporate	42.0	24.5
Securitized Agency	23.4	26.3
US Treasurys	18.9	43.4
Securitized Credit	12.4	1.2
US Agency	0.9	0.8
Government Related	-	3.3
Municipals	-	0.5
Cash & Equivalents	2.2	-

CURRENCY DISTRIBUTION (%)		
	Composite	Index
US Dollar	100	100

COUNTRY DISTRIBUTION (%)		
	Composite	Index
United States	92.4	93.2
Canada	3.1	1.1
Cayman Islands	1.7	-
Japan	0.9	0.6
Belgium	0.9	0.2
Australia	0.8	0.2
Ireland	0.1	0.1
China	-	0.1
Other	-	4.5

CREDIT QUALITY (%)		
	Composite	Index
US Treasurys	18.9	43.4
AAA	30.8	30.4
AA	11.9	4.4
A	21.7	11.2
BAA	12.7	10.6
BA	0.3	-
B	-	-
CAA & Lower	-	-
Not Rated	1.5	-
Cash & Equivalents	2.2	-

DURATION DISTRIBUTION (%)		
	Composite	Index
Less than 1 Yr.	10.6	1.4
1 to 3 Yrs.	19.9	26.1
3 to 5 Yrs.	18.8	21.6
5 to 7 Yrs.	11.2	18.9
7 to 10 Yrs.	24.0	15.4
10 Yrs. or more	13.3	16.6
Cash & Equivalents	2.2	-

MATURITY DISTRIBUTION (%)		
	Composite	Index
Less than 1 Yr.	10.5	1.1
1 to 3 Yrs.	19.3	22.9
3 to 5 Yrs.	14.1	19.9
5 to 7 Yrs.	12.1	13.4
7 to 10 Yrs.	18.5	24.3
10 Yrs. or more	23.4	18.5
Cash & Equivalents	2.2	-

Loomis, Sayles & Co., L.P. (“Loomis Sayles”) acts as a discretionary investment manager or non-discretionary model provider in a variety of separately managed account or wrap fee programs (each, an “SMA Program”) sponsored by a third party investment adviser, broker-dealer or other financial services firm (a “Sponsor”). When acting as a discretionary investment manager, Loomis Sayles is responsible for implementing trades in SMA Program accounts. When acting as a non-discretionary model provider, Loomis Sayles’ responsibility is limited to providing non-discretionary investment recommendations (in the form of a model portfolio) to the SMA Program Sponsor or overlay manager, and the Sponsor or overlay manager may utilize such recommendations in connection with its management of its clients’ SMA Program accounts. In such “model-based” SMA Programs (“Model-Based Programs”), it is the Sponsor or overlay manager, and not Loomis Sayles, which serves as the investment manager to, and has trade implementation responsibility for, the Model-Based Program accounts, and may customize each client account according to the reasonable restrictions or customization that a client may request.

KEY RISKS: Credit Risk, Issuer Risk, Interest Rate Risk, Liquidity Risk, Prepayment Risk and Extension Risk. Investing involves risk including possible loss of principal.

Due to rounding, Currency, Sector, Credit Quality, Duration and Maturity distribution totals may not equal 100%. This portfolio is actively managed and characteristics are subject to change. Credit Quality reflects the highest credit rating assigned to individual holdings of the composite among Moody’s, S&P or Fitch; ratings are subject to change. Cash & Equivalents may include unsettled trades, fees and/or derivatives. ABS/RMBS: Asset-Backed Securities/Residential Mortgage-Backed Securities. Agency MBS: Agency Mortgage-Backed Securities. CMBS: Commercial Mortgage-Backed Securities.

The Composite includes all discretionary Managed Accounts with market values greater than \$100,000 managed by Loomis Sayles with investment guidelines prescribing investment in liquid U.S. dollar denominated bonds that do not allow high yield, may invest up to 45% in the Loomis Sayles Securitized Asset Fund and has a benchmark of the Bloomberg U.S. Aggregate Index. Proprietary quantitative models are employed in portfolio construction and risk assessment. Loomis Sayles’s security level research and tactical sector allocation are primary alpha sources for this product. Yield curve and duration management are additional tools utilized by the portfolio management team. The Composite inception date is November 1, 2020. The Composite was created in 2020. For additional information on this and other Loomis Sayles strategies, please visit our web site at www.loomisayles.com.