

## LOOMIS SAYLES NAMES RACHEL MADSEN AS DIRECTOR OF INSTITUTIONAL STRATEGY AND DEVELOPMENT

**BOSTON (5 SEPTEMBER 2023)** – Loomis, Sayles & Company today announced that Rachel Madsen, CFA, has joined the firm as director of institutional strategy & development.

Rachel brings more than 20 years of industry experience to Loomis Sayles, which has been managing plan assets for public funds, corporations, endowments, foundations, Taft-Hartley plans and other institutions for more than 80 years. As director of institutional strategy & development, Rachel will be dedicated to business development efforts for existing and prospective clients in the Midwest, with a focus on the corporate and endowments & foundations channels. Based in Chicago, Rachel reports to Maurice Leger, head of global distribution.

“Loomis Sayles has a long track record of helping plan sponsors achieve their objectives through disciplined investment processes that have historically resulted in superior long-term performance and investment solutions,” said Leger. “Rachel’s deep industry expertise, skillfulness in building strong relationships and commitment to serving clients with excellence make her a wonderful addition to our team.”

Rachel joins from Franklin Templeton, where she was a Senior Institutional Relationship Manager. Previously she was Client Relationship Director and interim Head of Client Services for Aviva Investors Americas. Rachel served as a solutions strategist for Legal & General Investment Management. Earlier in her career, Rachel held roles with JPMorgan Chase and William Blair & Company. Rachel is a CFA® charterholder and earned a BA from Westmont College.

### CONTACT:

Kate Sheehan  
(617) 960-4447

[ksheehan@loomissayles.com](mailto:ksheehan@loomissayles.com)

### ABOUT LOOMIS SAYLES

Since 1926, Loomis, Sayles & Company has helped fulfill the investment needs of institutional and mutual fund clients worldwide. The firm’s performance-driven investors integrate deep proprietary research and risk analysis to make informed, judicious decisions. Teams of portfolio managers, strategists, research analysts and traders collaborate to assess market sectors and identify investment opportunities wherever they may lie, within traditional asset classes or among a range of alternative investments. Loomis Sayles has the resources, foresight and the flexibility to look far and wide for value in broad and narrow markets in its commitment to deliver attractive, risk-adjusted returns for clients. This rich tradition has earned Loomis Sayles the trust and respect of clients worldwide, for whom it manages \$310.3 billion\* in assets (as of 30 June 2023).

*\*Includes the assets of both Loomis, Sayles & Co., LP, and Loomis Sayles Trust Company, LLC. (\$36.9 billion for the Loomis Sayles Trust Company). Loomis Sayles Trust Company is a wholly owned subsidiary of Loomis, Sayles & Company, L.P. CFA® and Chartered Financial Analyst® are registered trademarks owned by the CFA Institute.*