





### Natixis Investment Managers and Loomis Sayles Announce Launch of Natixis Loomis Sayles Focused Growth ETF, Managed by the \$70B Loomis Sayles Growth Equity Strategies Team

**BOSTON, June 29, 2023** – Natixis Investment Managers (Natixis IM) and its affiliate Loomis, Sayles & Company, announced today the launch of the Natixis Loomis Sayles Focused Growth ETF (NYSE Arca: LSGR). LSGR is Natixis IM's fourth ETF and second ETF with Loomis Sayles.

The new ETF is managed by Aziz V. Hamzaogullari, chief investment officer and founder of the Loomis Sayles Growth Equity Strategies (GES) team. Collectively, GES manages over \$70 billion in assets under management<sup>1</sup> across a suite of growth equity products including the Loomis Sayles Growth Fund, which earned a Morningstar Analyst Rating<sup>™</sup> of Gold (as of 9 January 2023). The team's longest-dated strategies, including the Large Cap Growth strategy which is employed by the Fund, crosses their 17-year anniversaries at the end of this month.

A differentiated investment philosophy – supported by a proprietary seven-step research framework – underpins the GES team's long-term, private equity approach to investing. The team seeks to invest in those few high-quality businesses with sustainable competitive advantages and profitable growth only when they trade at a discount to the GES estimate of intrinsic value.

"Through the Focused Growth ETF, we are excited to leverage our disciplined process to hone in on an even more concentrated portfolio," Aziz Hamzaogullari said. "LSGR will hold 20-30 US companies only that meet our rigorous high-quality, growth, and valuation criteria. We are pleased to offer investors and asset allocators access to our long-term approach to growth equity investing via an ETF."

Natixis IM is most well-known for being a leader in active ETFs and was one of the first issuers to launch an active semi-transparent ETF through its partnership with the New York Stock Exchange. The firm's longest standing ETF goes back to 2017, the Natixis Loomis Sayles Short Duration Income ETF (LSST). Natixis IM's full lineup of ETFs includes:

- Natixis Loomis Sayles Focused Growth ETF (LSGR)
- Natixis Loomis Sayles Short Duration Income ETF (LSST)
- Natixis Vaughan Nelson Mid Cap ETF (VNMC)
- Natixis Vaughan Nelson Select ETF (VNSE)

"We are thrilled to bring a new ETF to market featuring a concentrated stock portfolio and purely US exposure managed by Aziz Hamzaogullari," said David Giunta, CEO of Natixis Investment Managers in the US. "Aziz is an established portfolio manager with a substantial asset base, a strong institutional and advisor following, and a unique vision and skill that has brought great value to his investors. In partnership with Aziz, we look forward to introducing existing and new investors to the alpha potential that the new LSGR ETF represents."

Initially, LSGR is expected to be available through Natixis IM platform partners such as Fidelity, Schwab, Pershing and Envestnet with additional platforms to be announced in the near future.

<sup>&</sup>lt;sup>1</sup> US \$70 billion assets under management as of May 31, 2023.





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#### **About Natixis Investment Managers**

Natixis Investment Managers' multi-affiliate approach connects clients to the independent thinking and focused expertise of more than 15 active managers. Ranked among the world's largest asset managers<sup>1</sup> with more than \$1.2 trillion assets under management<sup>2</sup> ( $\in$ 1.1 trillion), Natixis Investment Managers delivers a diverse range of solutions across asset classes, styles, and vehicles, including innovative environmental, social, and governance (ESG) strategies and products dedicated to advancing sustainable finance. The firm partners with clients in order to understand their unique needs and provide insights and investment solutions tailored to their long-term goals.

Headquartered in Paris and Boston, Natixis Investment Managers is part of the Global Financial Services division of Groupe BPCE, the second-largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks. Natixis Investment Managers' affiliated investment management firms include AEW; DNCA Investments;<sup>3</sup> Dorval Asset Management; Flexstone Partners; Gateway Investment Advisers; Harris Associates; Investors Mutual Limited; Loomis, Sayles & Company; Mirova; MV Credit; Naxicap Partners; Ossiam; Ostrum Asset Management; Seventure Partners; Thematics Asset Management; Vauban Infrastructure Partners; Vaughan Nelson Investment Management; and WCM Investment Management. Additionally, investment solutions are offered through Natixis Investment Managers Solutions and Natixis Advisors, LLC. **Not all offerings are available in all jurisdictions.** For additional information, please visit Natixis Investment Managers' website at <u>im.natixis.com</u> | LinkedIn: <u>linkedin.com/company/natixis-investment-managers</u>.

Natixis Investment Managers' distribution and service groups include Natixis Distribution, LLC, a limited purpose broker-dealer and the distributor of various US registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers S.A. (Luxembourg), Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

<sup>1</sup> Cerulli Quantitative Update: Global Markets 2022 ranked Natixis Investment Managers as the 18<sup>th</sup> largest asset manager in the world based on assets under management as of December 31, 2021.

<sup>2</sup> Assets under management ("AUM") of current affiliated entities measured as of March 31, 2023 are \$1,208.2 billion (€1,111.9 billion). AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of non-regulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers. <sup>3</sup> A brand of DNCA Finance.

#### About Loomis Sayles

Since 1926, Loomis, Sayles & Company has helped fulfill the investment needs of institutional and mutual fund clients worldwide. The firm's performance-driven investors integrate deep proprietary research and risk analysis to make informed, judicious decisions. Teams of portfolio managers, strategists, research analysts and traders collaborate to assess market sectors and identify investment opportunities wherever they may lie, within traditional asset classes or among a range of alternative investments. Loomis Sayles has the resources, foresight and the flexibility to look far and wide for value in broad and narrow markets in its commitment to deliver attractive, risk-adjusted returns for clients. This rich tradition has earned Loomis Sayles the trust and respect of clients worldwide, for whom it manages \$302.1 billion\* in assets (as of 31 March 2023).

\*Includes the assets of both Loomis, Sayles & Co., LP, and Loomis Sayles Trust Company, LLC. (\$35.7 billion for the Loomis Sayles Trust Company). Loomis Sayles Trust Company is a wholly owned subsidiary of Loomis, Sayles & Company, L.P.

The Morningstar Analyst Rating **is not a credit or risk rating**. It is a subjective evaluation performed by the fund analysts of Morningstar, Inc. Morningstar evaluates funds based on five key pillars, which are process, performance, people, parent, and price. Morningstar's analysts use this five pillar evaluation to identify funds they believe are more likely to outperform over the long term on a risk-adjusted basis.





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Analysts consider quantitative and qualitative factors in their research, but the assessment and weighting of each of the five pillars is driven by the analyst's overall assessment and overseen by Morningstar's Analyst Rating Committee. The approach serves not as a formula but as a framework to ensure consistency across Morningstar's global coverage universe.

The Analyst Rating scale ranges from Gold to Negative, with Gold being the <u>highest</u> rating and Negative being the <u>lowest</u> rating. A fund with "Gold" rating distinguishes itself across the five pillars and has garnered the analysts' highest level of conviction. A fund with a "Silver" rating has notable advantages across several, but perhaps not all, of the five pillars—strengths that give the analysts a high level of conviction. A "Bronze"—rated fund has advantages that outweigh the disadvantages across the five pillars, with sufficient level of analyst conviction to warrant a positive rating. A fund with a "Neutral" rating isn't seriously flawed across the five pillars, nor does it distinguish itself very positively. A "Negative" rated fund is flawed in at least one if not more pillars and is considered an inferior offering to its peers. For more detailed information about Morningstar's Analyst Rating, including its methodology, please go to <a href="http://corporate.morningstar.com/us/documents/MethodologyDocuments/AnalystRatingforFundsMethodology.pdf">http://corporate.morningstar.com/us/documents/MethodologyDocuments/AnalystRatingforFundsMethodology.pdf</a>

The Morningstar Analyst Rating should not be used as the sole basis in evaluating a fund. Morningstar Analyst Ratings are based on Morningstar's current expectations about future events; therefore, in no way does Morningstar represent ratings as a guarantee nor should they be viewed by an investor as such. Morningstar Analyst Ratings involve unknown risks and uncertainties which may cause Morningstar's expectations not to occur or to differ significantly from what we expected.

ALPS Distributors, Inc. is the distributor for the Natixis Loomis Sayles Short Duration Income ETF, the Natixis Vaughan Nelson Mid Cap ETF, the Natixis Vaughan Nelson Select ETF, and the Natixis Loomis Sayles Focused Growth ETF. Natixis Distribution, LLC is a marketing agent. ALPS Distributors, Inc. is not affiliated with Natixis Distribution, LLC.

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