



DAVID BEACH JOINS LOOMIS SAYLES INSTITUTIONAL SALES TEAM

BOSTON, MA (January 30, 2012) – Loomis, Sayles & Company, L.P. announced today that David Beach has joined the Institutional Services Group as a vice president and institutional salesperson dedicated to corporate prospects and clients on the west coast. David will be based in the company’s San Francisco office and will report to John Gallagher, director of Institutional Services.

“We are pleased to have David join the institutional sales team,” said John Gallagher. “The west coast is a critical market for us to continue growing our institutional business. David comes to us with significant industry experience which we feel will be instrumental in developing and cultivating relationships with prospects and clients in this area.”

David joins Loomis Sayles from State Street Global Markets, where he was most recently Sales Director on the west coast. He has been in the financial services industry for his entire career, commencing in 1981 with Chemical Bank as assistant trader, eventually becoming a municipal trader. David became more client-facing with positions at Wertheim Schroder and Lazard Freres & Company before joining State Street in 1998. David earned a BA in finance from Villanova University.

About Loomis Sayles

Since 1926, Loomis, Sayles & Company, L.P. has served the investment needs of institutional and mutual fund clients. As performance-driven investors seeking exceptional opportunities, Loomis Sayles employs actively managed disciplines that combine fundamental research, systematic risk assessment and experienced portfolio management. This rich tradition has earned Loomis Sayles the trust and respect of clients worldwide, for whom it manages more than \$162.6 billion in equity and fixed income assets as of December 31, 2011.

MALR016930