



THINK BROADLY.  
ACT DECISIVELY.®

**Our mission: Your success.**

Our mission is to be a world-class investment management firm that delivers superior risk-adjusted performance to our clients.

LOOMIS SAYLES HAS THE RICH RESOURCES,  
DIVERSE INVESTMENT EXPERTISE AND  
COLLABORATIVE DECISION-MAKING PROCESS  
TO THINK BROADLY AND ACT DECISIVELY.  
BECAUSE THAT IS WHAT WE BELIEVE IT TAKES  
TO DELIVER ALPHA — NOW AND IN THE FUTURE.

**Loomis Sayles at a Glance\***

**FOUNDED 1926**

**ASSETS**

US \$257.6 billion at June 30, 2017

**CLIENTS**

Serving clients in 51 countries across six continents

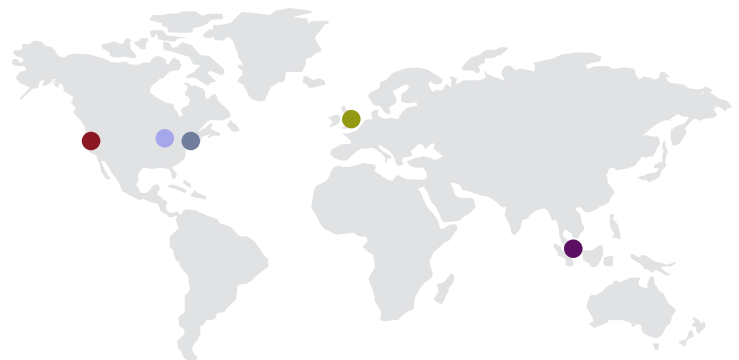
**VEHICLES**

Mutual Funds, Hedge Funds, Institutional Separate Accounts, Collective Trusts

**LEADERSHIP**

Kevin Charleston, Chairman & CEO; Daniel J. Fuss, Vice Chairman; Jae Park, CIO; David Waldman, Deputy CIO

**Locations**



**DOMESTIC**

- Boston
- Detroit
- San Francisco

**INTERNATIONAL**

- London
- Singapore

\*Includes the assets of both Loomis, Sayles & Co., LP, and Loomis Sayles Trust Company, LLC. Loomis Sayles Trust Company is a wholly owned subsidiary of Loomis, Sayles & Company, L.P.

# ABOUT LOOMIS SAYLES

Since 1926, Loomis, Sayles & Company has helped fulfill the investment needs of institutional and mutual fund clients worldwide. The firm's performance-driven investors integrate deep proprietary research and integrated risk analysis to make informed, judicious decisions. Using foresight and flexibility, Loomis Sayles looks far and wide for value – across traditional asset classes and alternative investments – to pursue attractive, sustainable returns for clients. This rich tradition has earned Loomis Sayles the trust and respect of clients worldwide, for whom we currently manage approximately \$257.6 billion in assets (as of June 30, 2017).

## Investment Capabilities

### EQUITY

#### Large Cap

Large Cap Growth  
All Cap Growth  
Large Cap Value  
Focused Value  
Large Cap Core  
Dividend Income

#### Global

Global Equity

#### Small/Mid Cap

Small/Mid Cap Growth  
Small/Mid Cap Core

#### Small Cap

Small Cap Growth  
Small Cap Value

### MULTI-ASSET

Multi-Asset Credit  
Multi-Asset Income

### FIXED INCOME

#### Broad Market

Short Duration  
Intermediate Duration  
Core  
Core Plus  
Multisector

#### Global

Global Bond  
Global Credit  
Global Debt Unconstrained  
Global High Yield

#### Emerging Markets

Emerging Markets Corporate Debt  
Emerging Markets Debt Local Currency  
Emerging Markets Short Duration Credit

#### Sector Specific

Senior Loans  
Corporates  
High Yield  
Securitized

#### LDI Strategies

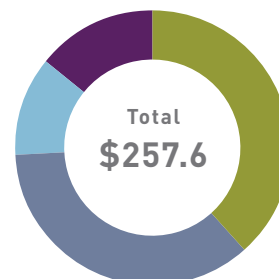
Custom LDI Solutions  
Long Duration Corporate  
Long Duration Credit  
Long Duration Gov't Credit

### ALTERNATIVES

Absolute Return  
Long/Short Credit  
Long/Short Equity

## AUM by Global Accounts

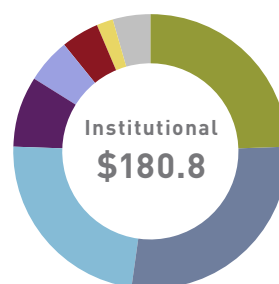
US billion at June 30, 2017



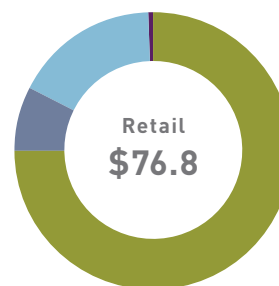
US mutual funds	\$98.8
US separate accounts	92.5
Non-US mutual funds	29.9
Non-US separate accounts	36.4

## AUM by Client Type

US billion at June 30, 2017



Corporate	\$44.3
Sub-advised	50.6
Public funds	41.8
Taft-Hartley	15.5
Insurance	9.5
Health Care	7.7
Endowment/Foundation	3.7
Other	7.8



Loomis Sayles mutual funds	\$57.6
Non-US affiliate mutual funds	5.8
Wrap funds	12.9
Other	0.3

Due to rounding, totals may not equal 100%.

Certain products are not available to all investors and may be offered only to qualified investors.

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