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LOOMIS SAYLES ASSIGNS SALES VETERANS TO US PUBLIC FUNDS (WEST)

BOSTON, MA (February 21, 2012) – Loomis, Sayles & Company, L.P. announced today that two of its existing institutional sales veterans, Orr Shepherd, CFA and Jonathan Siegel, have been assigned to cover the western US Public Fund territory. Orr and Jonathan, who will continue to cover the Taft-Hartley sales channel for the company, each have over 18 years of experience in the institutional asset management and investment consulting industries.

“Since joining the company in 2004, Orr and Jonathan have been successful in teaming together to service our Taft-Hartley clients, as well as educating prospects on Loomis Sayles products,” said John Gallagher, director of Institutional Services. “The size of the western public funds market represents an excellent opportunity for Loomis. Based on their depth of knowledge of institutional market and how the Loomis Sayles product lineup may fit the needs of these investors, we felt this was the perfect time to assign this team to ensure our growth and ongoing communication with this channel.”

Prior to joining Loomis Sayles, Orr was a partner and director of Taft-Hartley business at New England Pension Consultants, which provided investment consulting services to multi-employer trust funds. Before that, he was an investment consultant with Meketa Investment Group. He earned a BS from the University of Missouri-Rolla and an MS in finance from Suffolk University.

Jonathan started his investment career in 1986. He was most recently a managing director of the Taft-Hartley group at INVESCO and assisted in the development of the company’s Taft-Hartley defined contribution practice. He has previously held similar positions at PNC/Blackrock and Smith Barney, Harris Upham & Co. Jonathan earned a BS from the University of Michigan.

About Loomis Sayles

Since 1926, Loomis, Sayles & Company, L.P. has served the investment needs of institutional and mutual fund clients. As performance-driven investors seeking exceptional opportunities, Loomis Sayles employs actively managed disciplines that combine fundamental research, systematic risk assessment and experienced portfolio management. This rich tradition has earned Loomis Sayles the trust and respect of clients worldwide, for whom it manages more than \$162.6 billion in equity and fixed income assets as of December 31, 2011.

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